


Muhammd Waqar

Hasnabad Gate No 01 Multan.

Cell No.0346-7009165

 No:00971554151953

CURRICULUM VITAE

OBJECTIVE:

Seeking a suitable, carrier-oriented, challenging assignment leading to a position of Responsibility. To enhance my potential and skills by working with commitment and Excellence in a dynamic and progressive organization.

PERSONAL INFORMATION:

- Father's Name : Muhammad Pehlwan
- Date of Birth : 06-07-1988
- N.I.C. No. : 36302-9074757-1
- Nationality : Pakistani
- Religion : Islam
- Marital Status : Married

ACADEMIC QUALIFICATION:

- Matric : BISE BISE Multan .

KEY SKILLS:

- Good Motivator
- Team Player
- Good Coordinator

Computer and internet literate

Communication : Letter , Email & Verbal

Flexibility: to Adopt Change

Team Worker in group environment

LANGUAGES:

- English
- Urdu
- Arabic

INTEREST HOBBIES :

- Watching movies and skills update

WORK EXPERIENCE:

AL PANDA SHOPPING CENTER (Dammam Saudi Arabia)

2014 to 2015

▪ MERCHANDISER

▪ Responsibilities

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
- Maximise customer interest and sales levels by displaying products appropriately
- Produce layout plans for stores and maintain store shelves and inventory
- Forecast profits/sales and plan budgets
- Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc
- Build constructive customer relationships and team with channel partners to build pipeline and close deals
 - Remain up to date with industry's best practices

▪ Abu Dabi Cooperative Society (Boteen Road abu dabi city)

▪ MERCHANDISER

June 1st 2017

Working in **Abu Dhabi** cooperative society. Where I am assigned with different assignment and with clients and responsibilities are:

- Projection of image of the company to its customers
- To sell the company products/services by creating contacts
- To recommend solution to any problems faced by the clients.
- To provided proper information guidance and support to the clients.
- Check and balance the stock available.
- Build a good relationship with customers.

- **SAPAR HYPERMARKET**

- **MERCHANDISER**

- **Responsibilities**

- meeting with suppliers, distributors and analysts
- managing budgets
- predicting sales and profits
- negotiating quantities and delivery time-scales
- supervising and training junior staff
- managing levels and distribution of stock
- handling supply/production problems as they arise
- setting stock promotions/price reductions as appropriate
- making financial presentations to senior managers
- assessing sales performance of different ranges
- working closely with buyers and other merchandisers to plan product ranges

REFERENCE:

- **Furnished Upon Request.**